# Pay Me My Money Down

**Objective of the experiment**: To illustrate the concept and application of compound Poisson distribution and to learn to implement the crude Monte-Carlo simulation to estimate probabilities.

**Learning concepts**: compound Poisson distribution, Monte-Carlo simulation, law of large numbers, insurance payouts.

*Pay Me My Money Down* is a beautiful work-song that originated among the Negro stevedores working in the Georgia Sea Islands, USA. The song became a sensation among the working millennials due to Bruce Springsteen.<sup>1</sup>

Synopsis

## 1 Title: Predicting insurance claim aggregates during a policy period

#### 1.1 Epilogue: Modeling insurance claims using a compound probability distribution

A certain insurance company is interested in predicting the total aggregate of all claims made during a fixed policy period from a portfolio of insurance products. Such an exercise will enable the company to make an assessment of its financial risks while charting out product launch schedules for the upcoming financial year.

A consultant to the company designs the following mathematical model to accomplish this task. Consider that the firm expects a certain number  $(N_j)$  of claims, from amongst its clients, during a fixed period j. Since there is no reason for this number  $N_j$  to be deterministically computable,<sup>2</sup> it is reasonable to assume  $N_j$  to be a random variable. Now there are  $N_j$  of these claims, each claim amount is independent of the other and is also independent of  $N_j$ . This is also reasonable because each claim is made by a different client acting independent of the other. Further, each claim amount is also a random number which possibly corresponds to a common probability distribution. Let the claim amount by the  $i^{th}$  client be denoted by  $X_i$ .  $X_i$  corresponds to a probability distribution function  $F_X(x)$ . The aggregate claim for the policy period j under consideration is also a random quantity  $Y_j = X_1 + X_2 + \cdots + X_{N_j} = \sum_{i=1}^{N_j} X_i$  that obeys a compound probability distribution. Based on this model, a quantity of interest to the insurance firm is  $E(Y_j)$  that you as the consultant will have to estimate in this project.

Moreover, consider there are four policy periods in a given financial year. The total premium collected at the beginning of the year by the insurance firm is m. Let  $\lambda_j$  be the rate at which claims are received per policy period j. Now consider  $Z = \sum_{k=1}^{4} Y_k$  is the aggregate claim at the end of the  $4^{th}$  policy period (year end). The company incurs a loss if Z > m. In this project, you will simulate a certain compound stochastic process in Matlab and compute the associated risk for the insurance firm in terms of a probability P(Z > m). Concurrently, you will learn about a composite stochastic model known as the *compound Poisson process* that is used by insurance companies to assess their risks.

<sup>&</sup>lt;sup>1</sup>https://en.wikipedia.org/wiki/Pay\_Me\_My\_Money\_Down

<sup>&</sup>lt;sup>2</sup>A multitude of external factors may determine the value of  $N_j$ . The complex inter-relationship between these factors may further enhance the uncertainty in knowing what the exact value of  $N_j$  might be.

## The nuts and bolts

#### **1.2** Interlude: Computing the moments of the compound Poisson distribution and estimating aggregate insurance claims by clients by theoretical analysis

Consider  $Y_j = X_1 + X_2 + \dots + X_{N_j}$  is the aggregate of a random number of claims  $N_j$  per quarter (policy period) where  $N_j \sim Poisson(\lambda_j)$ , j = 1, 2, 3, 4 (corresponding to each of four quarters) and  $X_i \sim Bernoulli([1, 2], p_2)$  are individual claims with probability  $p_1 = \frac{2}{3}$  and  $p_2 = \frac{1}{3}$  corresponding to claims denominations of \$ 100,000 and \$ 200,000 respectively. Further,  $\lambda_1 = 2$ ,  $\lambda_2 = 3$ ,  $\lambda_3 = 1$ ,  $\lambda_4 = 3$ .  $Z = \sum_{j=1}^{4} Y_j$  is the yearly total of all claims made to the firm. Answer the following questions.

- 1. Identify the distribution of  $Y_i$ .
- 2. Compute E(Z) and Var(Z).
- 3. Compute  $P(Y_2 > 5)$  and compute  $P(Y_3 > 5)$  analytically (without a computer simulation). Subsequently, comment on the discrepancy between the two results (if any).

## Crank up the Monte-Carlo engine

# **1.3** Prologue: Predicting risk of monetary loss associated with the insurance scheme for the company using a Monte Carlo simulation

In this section, use the *crude* Monte Carlo simulation (and thereby the law of large numbers) to predict the following.

- 1. Estimate  $P(Y_2 > 5)$  and  $P(Y_3 > 5)$  using the crude Monte Carlo simulation. Compare your simulation results here with the analytical results you obtained in section 1.2. Comment on your comparisons.
- 2. Let the total annual income on the sale of insurance premiums be 1,000,000. What is the risk of yearly loss for the company in terms of P(Z > 1,000,000)? You may provide your analysis of the risk by using an appropriate Monte Carlo simulation.

#### Pseudo-code for the Monte-Carlo algorithm

The pseudo-code for implementing the Monte-Carlo simulation is available in the laboratory handout here: Rev-up my Monte-Carlo engine